### Majlis Ansarullah Self-Reliance Micro Loan Scheme (SMILE)

Majlis Ansarullah USA is launching Self-Reliance Micro Loan Scheme (SMILE) to help out those Ansar who want to start a small business or trade to be able to make a living. This loan scheme is in the spirit of Huzur's (May Allah Ta'Allah be his Helper) directions to Majlis Ansarullah USA to help out our members in general and refugees in particular to settle down and to make a living either by upgrading themselves to prepare for a job or start a small business or trade. This scheme is one of the many initiatives of Ithar department.

## Who qualifies for the loan?

- 1) Any Ahmadi Nasir with a valid member code in US Jamaat would be eligible for this loan.
- 2) The loan applicant must be directly involved in the business himself. If two Ansar brothers want to apply jointly, both need to be directly involved in the business.
- 3) Loan would be for starting a solely owned business e.g., Uber or leasing a kiosk for retail selling etc.

## How to Apply?

Complete application package consisting of application form and feasibility report template has been developed requiring the applicant to provide the following:

- 1) Basic information e.g., current immigration status, household income, number of earners, existing loans, etc.
- 2) Feasibility report of the anticipated business including personal investment (funds and time), total investment needed and time to be profitable.
- 3) Reason as to why the applicant wants to start this particular business along with any prior experience or homework about the business.
- 4) Recommendation by the Zaim. Jamaat president's opinion will also be sought before the loan is granted to ensure that the applicant participates in Jamaat activities.

#### Criteria to evaluate for loan approval

A committee of six members will evaluate the loan application. The committee will evaluate each loan application using a well-defined criterion, giving preference to the following:

- 1) Direct involvement in terms of time and effort of the applicant
- 2) Applicant/Owner's investment
- 3) Loan amount being asked for
- 4) Nature of the business including the time it takes to be profitable
- 5) Existing debt on applicant
- 6) Involvement in Auxiliary and Jamaat activities

#### **Max Loan and Repayment Terms**

- 1) Typical loan amount cannot exceed \$ 10,000
- 2) An applicant would not be eligible to apply this loan if he is still responsible for an existing unpaid Jamaat loan.
- 3) Repayment terms and period will be established at the time of the loan approval. Typical repayment will start within 6 months after receiving the loan and will be expected to be fully paid back within 24 months at the most.
- 4) Loan repayment plan can also be adjusted to lower the repayment burden at the beginning of the loan period if nature of business so requires (variable repayment plan). These options (fixed or variable loan repayment) will be established at the time of the loan approval.
- 5) Early loan repayment will be encouraged.
- 6) There will be no interest on the loan but the principal amount must be returned in full. However, if a Nasir wants to return more than the loaned amount from his profit, that would be accepted and be added to the total pool of loans for future applicants.
- 7) Applicant will be interviewed before the final loan approval.
- 8) After the loan has been approved and before the disbursement of the loan, the applicant will have to sign a Promissory note verified by 2 witnesses assuring that he will return the loan (principal)in the stipulated period.
- 9) The committee will monitor the business through a quarterly evaluation of each loan.

Note: Returned loan amounts will be used for more applicants and this scheme will inshaAllah go a long way to benefit many more Ansar members to stand on their feet.

## **Feasibility Report (To be completed by the Applicant)**

#### Section A

## **Business Type**

- 1. Entity Type: Individual LLC Corporation
- 2. Cost of Establishing Business
  - A. Cost of Furniture, Fixtures and/or Equipment

## (Detail the break-up)

- B. Rent & Utilities for 6 months
- C. Payroll for 6 months
- D. Supplies required for the business for 4 months
- E. Any Franchise or advisory fee
- F. Advertising if required
- G. Miscellaneous
- 3. Total Cost of the Business or Total Funds Required (Total of A to G)
- 4. Own Available Funds
- 5. Loan Required (Subtract line 4 from line 3)
- 6. Projected Sales for First Year (Estimate should be conservative)
- 7. Projected Annual Expenses
  - A. Rents
  - B. Utilities
  - C. Payroll (include your own salary)
  - D. Supplies required for the business
  - E. Any Franchise or Advisory fee
  - F. Advertising
  - G. Miscellaneous
  - H. Instalment of Loan Repayment for 12 months paid monthly

### (Divide line 5 by 2)

- 8. Total Projected Expenses (Add A to H)
- 9. Projected Profit (Subtract line 8 from line 6)
- 10. Pay Back Period in Years (Divide line 3 by line 9)

Note: Project Feasibility is as good as low number on line 10 but should not be more than 5

Prepared By (Name)	Signature	Date

# Majlis Ansarullah Self-Reliance Micro Loan Scheme Application

# Section B (To be completed by the applicant)

# **Personal Information**

Last name	First Name		Jamaat Code	
Home Phone	Cell Phone		Majlis	
Email Address			Age	
Street Address				
City	State		Zip	
Educational Qualification		Current Job		
Annual Income		Total Dependents		
Current Source of Income				
If unemployed, for how long and provide the details of last job held				
Please answer following que	stions:			
What business would you like to establish?				
Why have you decided to go	into the select	ed business?		
(Should you need more space, attach a separate sheet)				

(Should you need more space, attach a se	parate sheet)	
Would you be operating the business you	rself or do you have a p	partner? Yes No
If you have a partner, what experience he (Should you need more space, attach a se		siness?
Please list amount of any other outstandi	_	
a. Loan 1: \$ Source		
b. Loan 2: \$ Source		
c. Loan 3: \$ Source	ce	
What will be your financial contribution?	\$	%
Is any portion of financial contribution bo	rrowed? Yes No	If Yes, how much? \$
What will be your non-financial contribut	ion? Time (%)	Labor (%)
If you have a partner, what will be his?		
<ul> <li>a. Financial contribution (\$ amount)</li> </ul>	\$	%
b. Non-Financial contribution	Time (%)	Labor (%)
I affirm that all the information given abo	ve is true to the best o	f my knowledge.
Applicant	Signature	Date

What experience do you have in the business you have selected?

# Section C (To be completed by Zaeem Majlis)

Please have this section completed by your Majlis Zaim and request him to forward your application to the Loan Committee.

<ul> <li>Applicant is in good standing with the Majlis (Regular Chanda paying member)</li> </ul>			Yes	No
<ul> <li>Applicant has reasonable participation in Majlis activities</li> <li>The loan will enable the applicant to achieve his goal</li> </ul>			Yes Yes	No No
as stated in Section A  Comments you feel are relevan	t to this applicant			
Zaeem Name	Majlis	Signature		Date
Zaeem Email Address		Zaeem Phone	Number	
Notes from recommendations I	oy Jamaat President			
President's Name		Jamaa	ıt	

# Section D (Office use only)

<b>Application Number</b>		Date applica	tion received
Application sent to c	ommittee members on		
Reviews by committe	ee Members (Attach Revie	ews)	
1.			
2.			
3.			
4.			
5.			
6.			
To be completed by 0	Committee Chairman		
Approved	Not Appro	oved	Date
If not approved, Give	e reasons		
If approved, Conditions of repayment of Loan:			
Start Date	Maturity Date	Terms	Monthly Payment
Information sent to A Copy to Zaeem Majli	• •	via Email	Postal service
Information sent to 0	Qaid Mal on	via Email	Postal service
Chairman Committee	e Signature		Date

Name